



# **U.S. and Mexico Production Network**

A fully-integrated label provider operating in two countries

Companies in a wide range of industries have entrusted their labels to Taylor for more than 100 years. So much so, in fact, that these customers asked us to grow with them and extend our operations into Mexico.

## A Single Solution for All of North America

For more than a decade, Taylor has helped companies consolidate and standardize their Mexican label sourcing. By "mirroring" our label manufacturing operations in the U.S. and Mexico, we are able to offer a win-win solution for these customers:

- The same in-depth knowledge of regulations, adhesives, substrates and printing techniques that Taylor has long been known for.
- The production flexibility, lower total cost of ownership and faster speedto-market that becomes possible by manufacturing labels near your operations in Mexico.

#### Seamless Integration Between U.S. and Mexico

- Duplicate manufacturing equipment
- Redundant production capabilities
- Quality assurance

#### **Bilingual Operations**

- Bilingual customer service
- A web-based bilingual inventory management system
- Servicing both national facilities and maquiladoras

#### **Warehousing and Distribution**

Flexible warehousing and distribution facilities in Monterrey, Juarez, Mexicali and Tijuana enable us to service the U.S./Mexico border from coast to coast.

### **History of Success**

We added our Mexican operations in 2006 to complement a network spanning 25 states and seven other countries and have enjoyed continued growth ever since. In 2018, we added two new distribution centers in Tijuana and Mexicali. Taylor customers have responded by moving formerly U.S.-based label production to our Monterey facility. Many of the world's largest brands in the HVAC, automotive, electrical/electronic, consumer appliance, water treatment and medical device markets trust Taylor with their U.S./MX label production requirements.

