



HealthTrust Contract Details

Document Management Contract #HPG-298

Renewed and Expanded Agreement

Taylor Healthcare has been awarded an agreement for nine solution categories with HealthTrust Purchasing Group, a leading healthcare improvement company that operates one of the country's largest healthcare group purchasing organizations.

The new agreement is effective April 1, 2023 – March 31, 2025. It allows HealthTrust members, at their discretion, to take advantage of special pricing and terms pre-negotiated by HealthTrust for document management in six categories:

- Forms: Standard paper forms (e.g., filing systems, lab charts, records) in addition to custom forms and printing, custom printed snapsets, Print-on-Demand (POD), custom envelopes and continuous forms
- Print shop management: Moving all print shop forms into Taylor Healthcare's proprietary, online ordering platform, SMARTworks® and routing them to our POD centers or near-site or on-site printing (this may include a print concierge)
- Marketing services: Commercial print, stationery and business cards, digital direct marketing services, local marketing services and consulting services
- Custom labels and wristbands
- Office supplies

Pricing and Terms Overview

All members are Tier 1 by default.

Large System and IDN Aggregation

Large systems and IDNs may aggregate the purchasing volume in their respective systems and networks to meet their tier designation.



NEARLY A CENTURY
OF EXPERIENCE IN HEALTHCARE



FIRST
LASER-PRINTABLE
WRISTBAND/LABEL COMBO



5TH LARGEST
PROMO MARKETING
DISTRIBUTOR IN
NORTH AMERICA



110 ACTIVE
U.S. PATENTS



250 HOSPITALS
USING iMedConsent™



MORE THAN 1,700
HEALTHCARE CLIENTS

Partners in Patient Communication and Engagement

Taylor Healthcare is a team of more than 175 healthcare professionals dedicated to helping our customers standardize and manage communications across the continuum of care. We help you engage the right person with the right information at the right time to influence behavior and achieve desired outcomes.

Our long-term commitment to healthcare shows in all that we do including: providing world-class document management solutions with an exceptional online ordering platform for clinical and marketing materials to total print shop management.

Partnering with Taylor Healthcare for print management programs ensures:

- A healthcare-focused team dedicated to ensuring your success
- Guaranteed savings
- Consulting services to optimize your print spend
- A collaborative relationship with a partner vested in helping achieve your goals
- Suggestions for enhancing the patient experience, engaging patients and building your brand

Taylor Healthcare also offers:

- Promotional marketing, including a breadth of healthcare-specific solutions to boost patient engagement and outcomes and employee recognition solutions
- Hospital signs and graphics, including patient communication boards
- Informed Consent, powered by iMedConsent™, which integrates into the EHR and populates with patient-specific information
- Patient safety solutions including discharge folders, wristbands, labels and specimen bags
- Member communication solutions